

Green Mountain Care Board

Medicare-Only Budget Review - 2025 Medicare Shared Savings Program

Aledade Accountable Care 205, LLC

November 13, 2024

The Aledade logo is displayed in white on a blue background. It features the word "Aledade" in a bold, sans-serif font. The letter "A" is stylized with a horizontal bar that extends to the left and ends in a small arrowhead pointing towards the letter.

DO *for patients*

for practices **MORE**

GOOD *for society*

Aledade Accountable Care 205, LLC

Medicare Program: Medicare Shared Savings Program (MSSP)

First Performance Year: PY 2024; however PY 2025 is the first year the ACO will have a participant in VT

MSSP Participation: MSSP Enhanced Track

PY2025 Participation in Vermont: Estimated 4,241 VT lives under management

Vermont Network: The Richford Health Center, Inc. (known as "The Notch") (FQHC)

Board Composition:

- 13 Board Members representing practices
- 1 Medicare Beneficiary
- 1 Aledade Representative

Ownership: AAC205 is a limited liability company (LLC) organized under Delaware law, with Aledade, Inc. as the sole member.



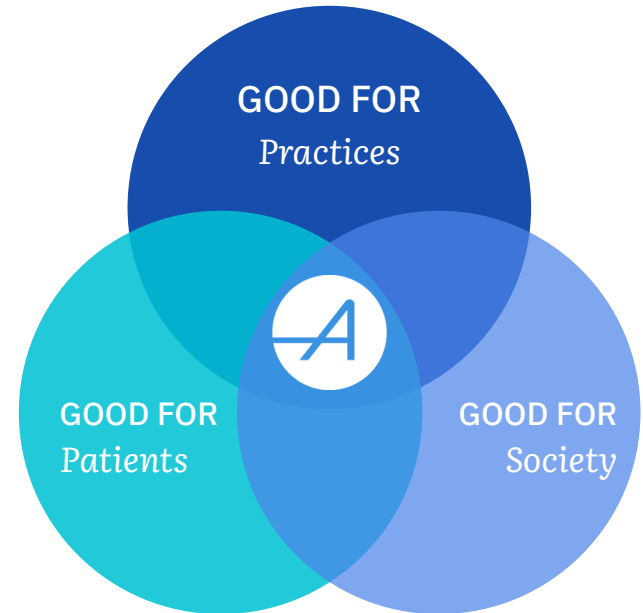
Do you want a value-based care partner aligned with your mission to serve your community?

Good ACOs are mission-centric. Great ACOs have their mission embedded in their corporate legal structure.



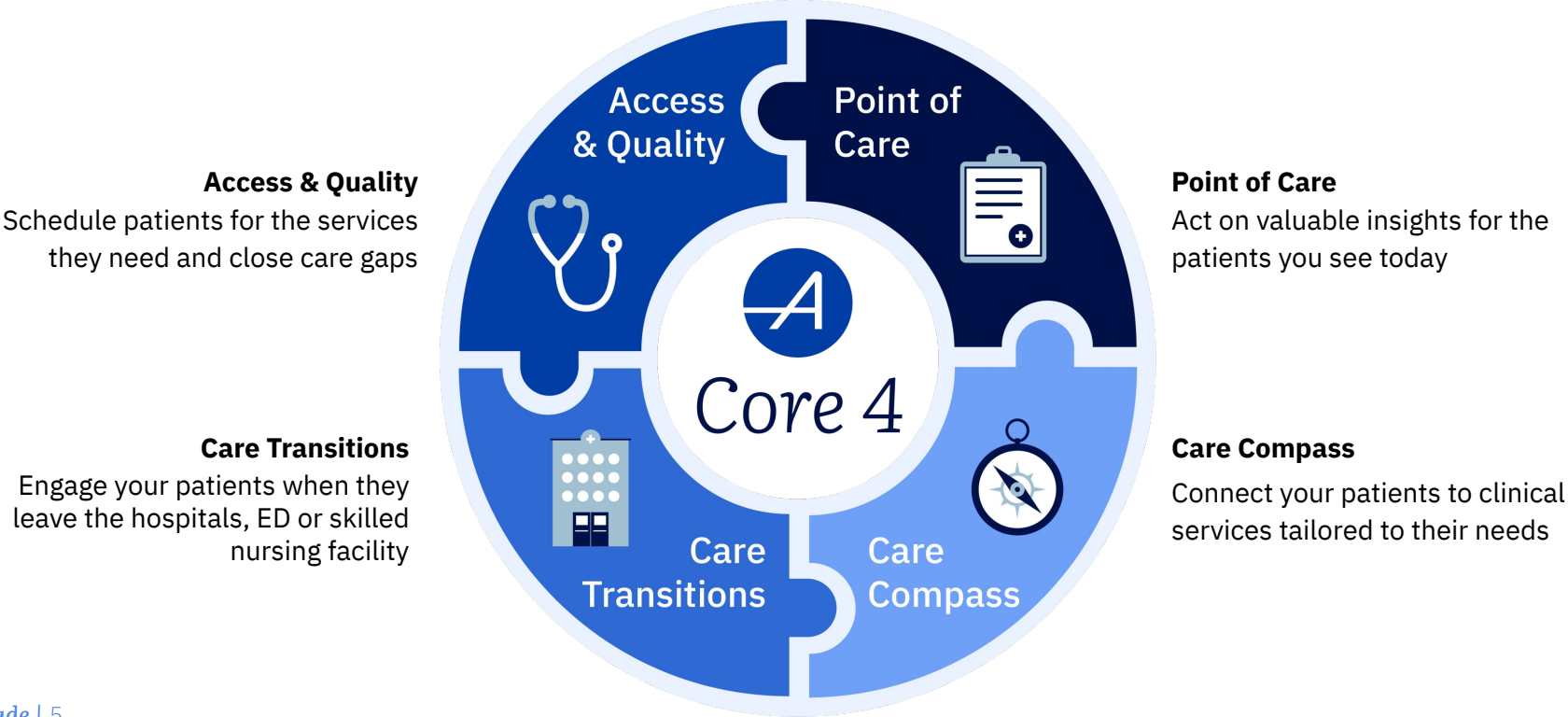
Aledade must weigh the interests of our member health centers, their patients, our employees, and those who bear the burden of rising health care costs, alongside shareholders. Importantly, this extends to board decisions, including whether to go public, make acquisitions, or sell the company. It's a balance of interests that just makes sense.

Farzad Mostashari, Aledade Founder & CEO



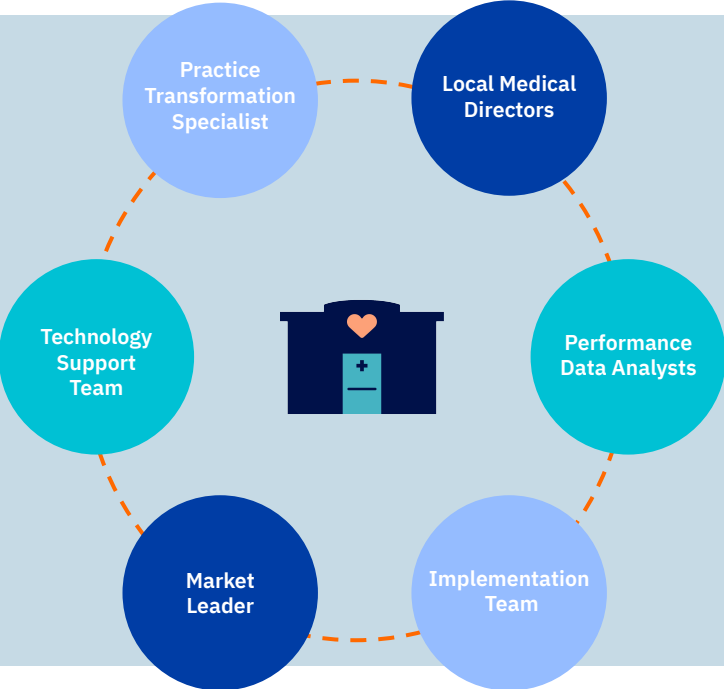
How do we help prioritize what matters most?

Our unique Core 4 approach helps practices see more patients, prevent more ED visits and reduce more hospitalizations, resulting in more shared savings and other revenue growth.



How do we walk shoulder-to-shoulder with practices and their staff?

From a practice transformation specialist in the office and a local medical director to consult with, to a team of experts working behind the scenes, we don't leave practices to figure this out alone.



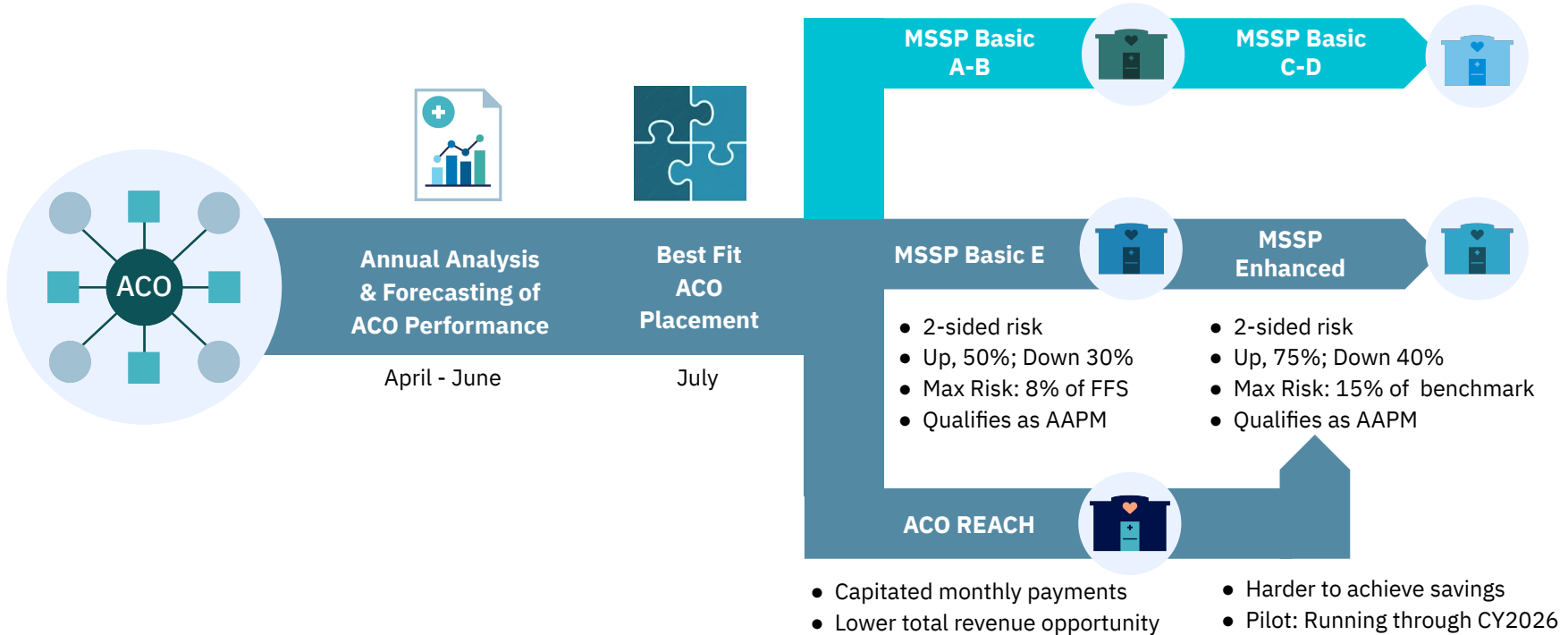
“Our experience with Aledade has been wonderful. The team they have formulated is magnificent. It’s a real collaborative effort, and because of that, we are going to be successful and experience shared savings.”

Dr. Timothy Fiorillo, Pennsylvania



How do we make sure that a practice is in the right ACO?

We use our data to find the best fit and we position practices to move confidently toward the Enhanced track.



Aledade provides tools to convert data into actionable insights to better serve patients.

Better care

Lower costs

Healthier CHCs

Team-Based Care: Physicians, NPs, PAs, practice managers, office staff

Proactive outreach to high-risk patients

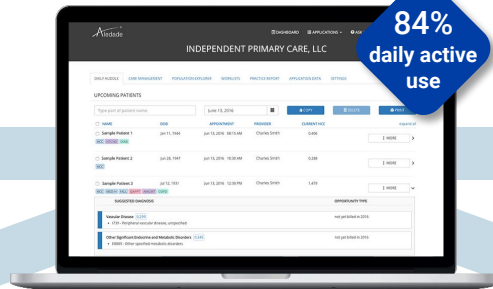
Care management tools for complex patients

Timely follow-up with patients after acute events

Point-of-care suggestions for care gaps



84% daily active use



OUTCOMES

WORKFLOWS

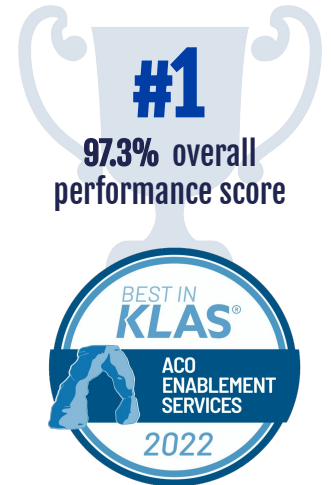
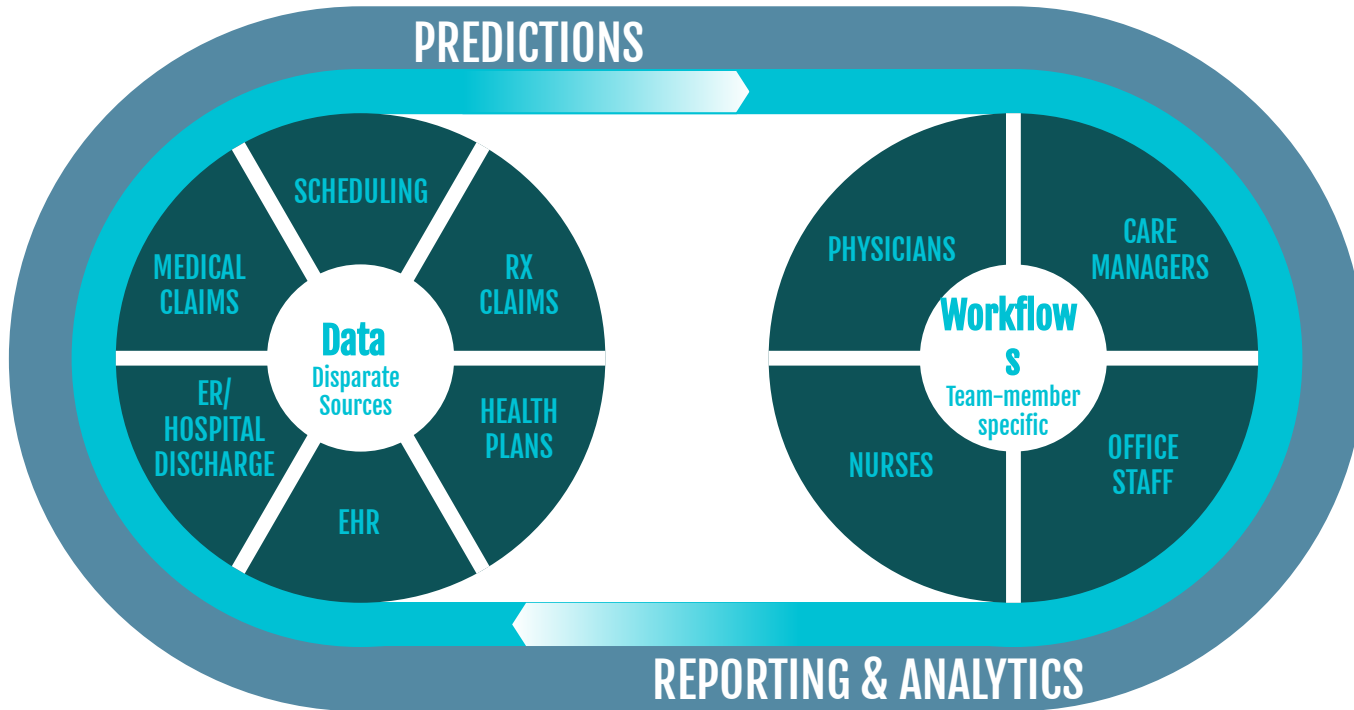
ACTIONABLE INSIGHTS

DATA



Aledade's technology platform drives continuous improvement

More Data > Better Predictions > Smarter Workflows > Faster Feedback



Aledade delivers customized patient outreach services to help practices engage with the right patients at the right time.

INFORMATION



COMMUNICATIONS



ENGAGEMENT



Aledade Solutions, Services & Resources

Deliver quality care, more efficiently, with proven solutions tailored to your unique needs.

Aledade Plus

- Comprehensive Advance Care Planning
- Kidney Care Management
- A+ Pharmacy Support (Stars)
- Guideline Directed Medical Therapy for Congestive Heart Failure
- Skilled Nursing Facility (SNF) Transitions of Care
- Asynchronous Outreach (Direct Mail, Text & In-Clinic Materials)
- Clinical Trials
- Dual-Eligible Medicaid Enrollment
- Practice Health Solutions:
 - Credentialing & Enrollment
 - Clinician & Office Staff Recruitment
 - Patient Scheduling (AWV, ED & TCM appointments)
 - Revenue Cycle Assessment
 - Peer Benchmarking Report

Data & Technology

- Aledade App
 - Daily Huddle
 - Patient Drawer
 - Wellness Worklist
 - Transitions of Care Worklist
 - Emergency Department Worklist
 - Care Gaps Worklist
 - Hypertension (HTN) Worklist
 - Chronic Care Management Worklist
 - CACP Worklist
 - KCM Worklist
 - In-App Texting
 - Telehealth
 - Population Explorer
 - Specialist Navigator
 - Skilled Nursing Facilities (SNF)
 - Cost Management
 - Cost Visualization
 - Referral Management
 - In-App Performance Management
- EHR Integration

Aledade Accelerate

- Practice and VBC support

Policy & Regulatory Guidance

- Direct Practice Support
- Data Aggregation & Analysis
- Local and National Advocacy
- State Policy Program

Clinical Support Services

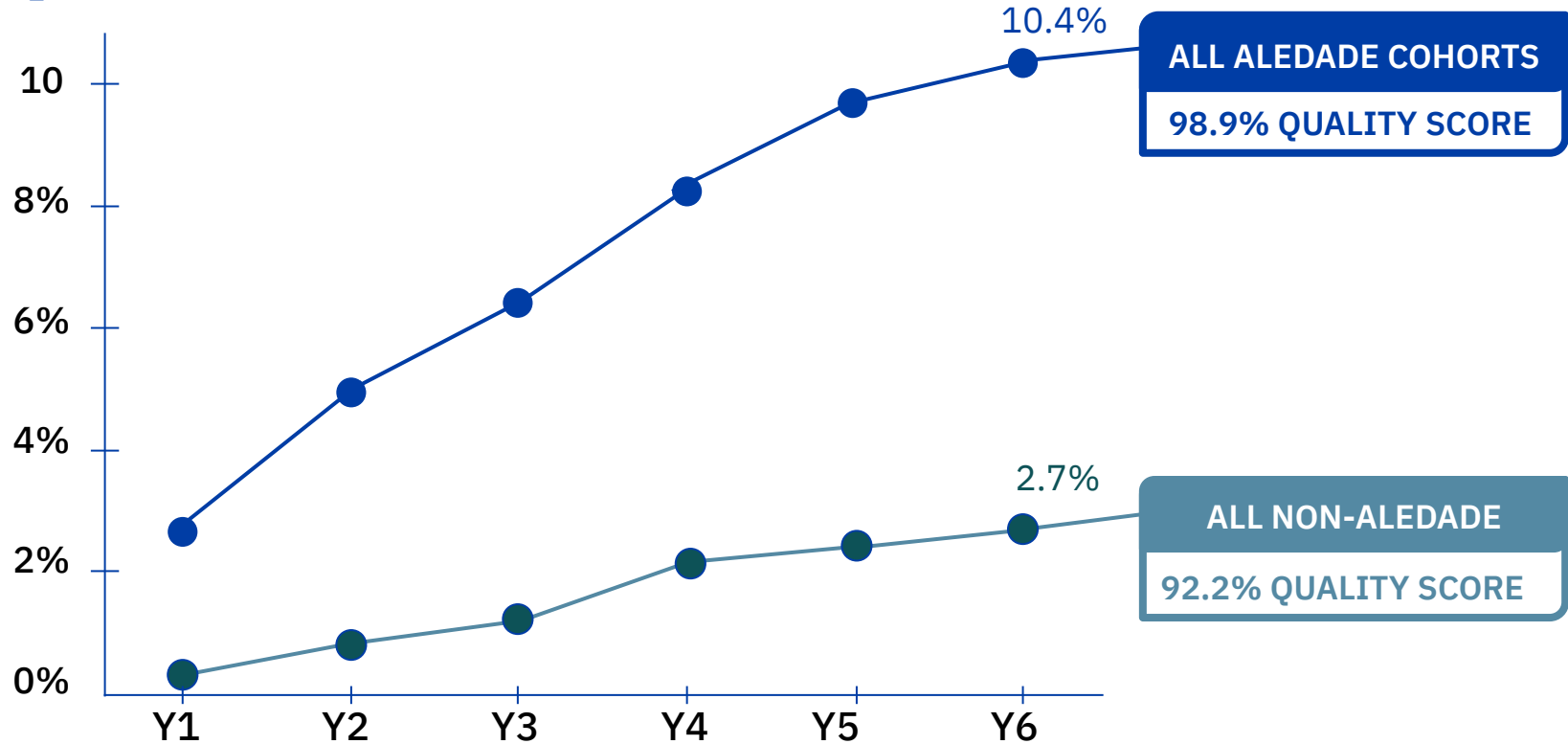
- Clinical Documentation Integrity (CDI)
- Clinical Outcomes Support
- Disease-Specific Resources
- Medicare Shared Savings Program (MSSP) Quality Reporting
- Quality Reporting Support

Value-Based Care Transformation Support

- Aledade Learning Center
- Aledade Rounds
- Clinical Training & Coaching
- Interactive Medical Education
- Performance Training & Coaching



How does our cumulative Medicare shared savings performance compare to others?



Aledade Accountable Care 205– 2025 Estimated Budget Projection

Budget and Financial Model (Vermont Only)	FY 25 Budget Projection
Traditional Medicare Beneficiaries	4,241
Member Months	50,892
Targeted Annual VT Beneficiary Expenditures	\$13,605
Vermont Beneficiary TCOC Benchmark/Target	\$57,699,272
Vermont Actual/Projected TCOC Performance	\$55,538,092
Minimum Savings Rate	0%



Thank You!

